

# HanoiTex 2019

## VIETNAM HANOI TEXTILE & GARMENT INDUSTRY EXPO

Date : 23 - 25 October, 2019

Venue : ICE - International Center for Exhibition,  
Viet-Xo Cultural Palace, Hanoi, Vietnam

越南河内布料及制衣配件展览会  
www.cplexhibition.com



Endorsed by : Ministry of Industry & Trade of Vietnam

VITAS - Vietnam Textile & Apparel Association ([www.vietnamtextile.org.vn](http://www.vietnamtextile.org.vn))

AGTEK - Association Garment Textile Embroidery Knitting of HCMC



Jointly organized by : VINATEX - Vietnam National Textile & Garment Group ([www.vinatex.com](http://www.vinatex.com))

Hanoi:  
41A Ly Thai To  
Hanoi - Vietnam  
Tel : + 84 24 38257700  
Fax : + 84 24 38262269

Hochiminh City:  
10 Nguyen Hue St, 6/F, Dist 1  
HCMC - Vietnam  
Tel : +84 28 38244044 Ext 107  
Fax : +84 28 38292349



Vietnam Chamber of Commerce and Industry

Vietnam Exhibition, Conference & Advertisement Joint Stock Company

4th Floor, International Trade Center, 9 Dao Duy Anh St Dong Da District, Hanoi, Vietnam

Tel : +84 24 5742740  
Attn : Ms Phan Hong Lien  
Email : [vcvicxpo@gmail.com](mailto:vcvicxpo@gmail.com)



Int'l Organizer : CP EXHIBITION LTD 华进(香港) -- [www.cplexhibition.com](http://www.cplexhibition.com)

Hong Kong (Head Office)  
Rm 1703, 109 Gloucester Rd, Wanchai, Hong Kong  
Tel : +852 25117427  
Fax : +852 25119692  
Email : [sales@cp-exhibition.com](mailto:sales@cp-exhibition.com)  
Mobile : +852 62195093  
Wechat : [cplexhibition](https://www.cplexhibition.com)

CP Vietnam Exhibition Organizing Co Ltd  
169/20A Doi Cung St., Dist.11, Hoachiminh City  
Tel : +84 28 39635729  
Fax : +84 28 39635112  
Mobile : +84 903806028  
Email : [cp.vietnam@yahoo.com](mailto:cp.vietnam@yahoo.com)  
[cp-info@hcm.vnn.vn](mailto:cp-info@hcm.vnn.vn)



### WITH REPRESENTATIVE OFFICES IN:

China 中国内地政府邀请函号:  
Tel: +86 18423452393  
+86 15012535642  
微信号: [cplexhibition](https://www.cplexhibition.com)

Germany  
Tel: +49 1776970400  
[ghahs.international@t-online.de](mailto:ghahs.international@t-online.de)

India  
Tel: +91 11-41661709  
[l\\_kapur@vsnl.net](mailto:l_kapur@vsnl.net)

Korea  
Tel: +82 2-4813411  
[coraes1@semedia.com](mailto:coraes1@semedia.com)

Singapore  
Tel: +65 97612844  
[jo.sng.pooee@gmail.com](mailto:jo.sng.pooee@gmail.com)

USA / Canada  
Tel: +1 647-7179892  
[rsikoo@hotmail.com](mailto:rsikoo@hotmail.com)

France  
Tel: +33 1-43873890  
[pebehaserra@gmail.com](mailto:pebehaserra@gmail.com)

Italy (Milano)  
Tel: +39 02-8263326  
[seint@seint.it](mailto:seint@seint.it)

Japan  
Tel: +61 3-87910090  
[calliams@world.onn.ne.jp](mailto:calliams@world.onn.ne.jp)

Pakistan  
Tel: +92 21 34303101  
[masoor@nasairint.com](mailto:masoor@nasairint.com)

Taiwan  
Tel: +886 2-27689623  
[jetta.taiwan@msa.hinet.net](mailto:jetta.taiwan@msa.hinet.net)

Vietnam  
Tel: +84 603006028  
[cp.vietnam@yahoo.com](mailto:cp.vietnam@yahoo.com)

## EXPO TOPICS 展览主题

### TEXTILE EQUIPMENT MACHINERY & PARTS

#### 纺织机械及零件

- Air jet, Water jet, Rapier
- Auxiliary & Preparatory
- Bleaching, Dyeing, Printing
- Cordage & Rope Making
- Filament Plant & Machinery
- Finishing & Treatment
- Knitting (flat, circular)
- Loading
- Shuttle & Shuttleless
- Spindles, Bearings
- Spinning
- Weaving
- Winding & Reeling

### GARMENT MACHINERY & PARTS 制衣机械及零件

- CAD/CAM Systems
- Cutting and Laying
- Embroidery
- Fusing and Pressing
- Home Furnishing
- Hosiery Upholstery
- Knitwear, Underwear
- Production System
- Seam Sealing, Pleating
- Sewing
- Steam Boiler
- Washing Drying Tumbler

### DYES & CHEMICALS 印染

- Dispersant agent
- Dye-fixing agent
- Dyestuff
- Environmental protection equipment & technology
- Leveling agent
- Penetrating agent
- Pigments and related products
- Pre-treating auxiliary
- Softening agent
- Stabilizing agent
- Textile Chemicals & Intermediate
- Thickening agent adhesive
- Others

### QUALITY CONTROL 品质检定

### COSTING & MANAGEMENT 成本管理



### SPACE APPLICATION 参展表格

#### HanoiTex 2019

#### Vietnam Hanoi Textile & Garment Industry Expo

#### 越南河内纺织及制衣工业展览会

23 - 25 October, 2019

ICE, Hanoi, Vietnam

Please return to:

#### CP EXHIBITION LTD 华进 (香港)

Head Office (Hong Kong)

Rm 1703, 109 Gloucester Rd, Wanchai, Hong Kong

Tel : +852 25117427

Email : sales@cpexhibition.com

Fax : +852 25119692

floric@cpexhibition.com

Vietnam (Hochiminh City)

Mobile : +84 903806028

Fax : +84 28-39635112

Co (Exhibitor) 公司: \_\_\_\_\_

Address 地址: \_\_\_\_\_

Tel 电话: \_\_\_\_\_ Fax 传真: \_\_\_\_\_ Email 电邮: \_\_\_\_\_

Authorised Official's Name 负责人名称: \_\_\_\_\_ Position 职位: \_\_\_\_\_

I/We the undersigned wish to participate in "HanoiTex 2019 - Vietnam Hanoi Textile & Garment Industry Expo"

I/We accept the rules & regulations as stated in [www.cpexhibition.com/cpv.pdf](http://www.cpexhibition.com/cpv.pdf)

Kindly reserve a booth space as indicated below. (Please choose one below)

<input type="checkbox"/>	<b>RAW SPACE 光地 (*Surcharge for corner booth)</b> USD 310 per sq.m Width _____ M x Depth _____ M = USD _____ Including space, directory listing, 24-hour security and cleaning service
<input type="checkbox"/>	<b>FURNISHED CONSTRUCTED BOOTH 标准展位 (*Surcharge for corner booth)</b> USD 360 per sq.m with 3M or 6M Width _____ M x Depth _____ M = USD _____ Each 9 sqm booth entitles exhibit space, carpet, walls, spot lights or fluorescent tube, power plug, chairs, information desk, company name panel, directory listing, 24-hour security and cleaning service. (*Surcharge for corner booth)
<input type="checkbox"/>	<b>INFORMATION BOOTH PACKAGE 咨询桌 USD 1,440 per company (Package detail on request)</b>
<input type="checkbox"/>	<b>ADVERTISEMENT IN EXPO DIRECTORY 会刊广告</b> From USD 380 to USD 2,550 (Details on request)

**TERMS OF PAYMENT:** A deposit in USD of 50% of the fee must be returned with completed application form. The remaining payment must be paid in full on or before four months of exhibition date. Cheque or T/T should be made payable to "CP EXHIBITION LTD". If payment is to be settled by T/T, please transfer to: Bank of China (Hong Kong) Limited, 1 Garden Road, Central, Hong Kong, A/C No: 012-875-9-000719-2, Swift address: BKCHHKHH.

Kindly indicate the expo name and your company name in the remittance advice. All banking charges are to be borne by applicant.

Authorized Signature 负责人签名: \_\_\_\_\_ Name 姓名: \_\_\_\_\_ Date 日期: \_\_\_\_\_

## VIETNAM'S TEXTILE & GARMENT EXPORTS CONTINUE TO GROW

According to the Vietnam Textile and Apparel Association (VITAS), the total export turnover of this industry in 2018 is expected to reach over US\$36 billion this year, exceeding US\$1.5 billion against the target, up 16.01% YoY (a large growth compared to 10.79% in 2017/2016). While total import of raw materials, fabrics and accessories will reach around US\$22 billion. Between 2016 and 2020, production capacity is expected to grow 12-14 percent, while export potential will annually grow by 15 percent during the same period.

Balance of Export - Import (2013-2018)

Unit: Mil. USD

No.	Category	2013	2014	2015	2016	2017	E2018	Change to 2017 (%)
	Import Cotton	1,171	1,443	1,623	1,663	2,356	3,000	27.35
	Import Fibre & Yarn	1,520	1,559	1,515	1,608	1,814	2,300	26.78
	Import Fabric	8,397	9,428	10,197	10,482	11,366	12,832	12.90
	Import Accessories	2,459	3,031	3,193	3,217	3,440	3,692	7.34
1	Total Import	13,547	15,461	16,528	16,970	18,976	21,825	15.01
2	Total Export	21,092	24,692	27,021	28,123	31,159	36,146	16.01
	Export Clothing	17,237	20,149	21,838	22,762	24,715	28,780	16.45
	Export Fabric	710	800	998	1,079	1,323	1,661	25.55
	Export Fibre & Yarn	2,149	2,543	2,540	2,930	3,593	3,950	9.94
	Export Geotextile fabric	400	456	435	415	457	528	15.54
	Export Accessories	596	744	1,210	937	1,071	1,227	14.59
3	Import to Export	10,547	12,239	13,184	13,646	15,544	18,284	17.63
4	Balance Ex - Im (1-3)	10,545	12,453	13,827	14,477	15,615	17,862	14.39
5	Value added Rate (4/1)	50.0%	50.4%	51.2%	51.5%	50.1%	49.4%	-0.7%

Source: General Meeting 2018 of VITAS

Full version can be downloaded here: [www.vfabric.com/hntex/2019/vitas2018](http://www.vfabric.com/hntex/2019/vitas2018) 越南纺织及服装行业协会的数据



## PRODUCTION TREND IN 2019

According to VITAS, the production trend of Vietnam's textile and garment industry in 2019 would be:

- Development in the trend of the 4.0 industry revolution
- Segment production process in different industrial zone
- Increase the localization and ability in raw materials & fabric production
- Improve planning when investing in textile, dyeing industries, and technology transfer

## NORTH VIETNAM & HANOI: THE FASTEST GROWING PRODUCTION REGION IN VIETNAM

Hanoi is the capital of Vietnam, housing the government and many national corporate headquarters. Because of the government's favorable policies, in addition to the lower wages and production costs in the North when compared with Hochiminh City and surroundings, many local and international companies have moved their textile and garment production factories to the North and Hanoi.

### 河内 - 越南新兴成衣制造基地

根据越南纺织及服装行业协会的数据 (<http://www.vfabric.com/hntex/2019/vitas2018>), 该行业2018年出口额将达360亿美元, 超出原定目标15亿美元。按年上升逾16.01%。原料、布料及配件进口额亦超过218亿美元。2016年至2020年, 产能预计将增长12-14%, 而出口潜力在同一时期, 每年将增长15%。美国2018年纺织及服装行业总进口额超过1,115亿美元, 其主要来源地分别为中国 (36.40%)、越南 (11.79%)、印度 (6.86%)、孟加拉 (5.03%)、墨西哥 (4.25%)、印尼 (4.23%)、巴基斯坦 (2.57%)、柬埔寨 (2.32%)。

近年, 越南每年均有超过100个中外投资项目, 投资额由2013年的12亿美元增加到2018年的17亿美元。物料可经陆运由中国广东经广西友谊关一日即可抵达越南北部 (包括河内), 由上海江苏出发三天可达。海运则需一星期。越南北部到河内机场仅一两小时交通, 到海防港口只需一天。越南北部劳动力成本、生产成本及土地成本均较胡志明市及其周边地区低, 加上越南政府的大力支持越南北部, 许多中外纺织及制衣工厂考虑到成本、贸易税率、中美贸易摩擦风险及物料运输, 都乐意将生产线搬迁至越南北部。

### HanoiTex 越南纺织及制衣工业展览会

自90年代起, 此展至今已分别于胡志明市 (SaigonTex) 及河内市 (HanoiTex) 成功举办30届。展会得到越南工商业部、越南纺织成衣集团 (VINATEX)、越南纺织协会 (VITAS) 及越南胡志明市成纺织制衣协会 (AGTEK) 的大力支持。HanoiTex 一直以为展商带来大量优质买家而闻名业界。

## PAST SHOW FACTS - 2018 河内展会报告

### HanoiTex 2018 & HanoiFabric 2018

### Vietnam Hanoi Textile & Garment Industry Expo Vietnam Hanoi Fabric & Garment Accessories Expo

Date : 19 - 21 September, 2018

Venue : ICE, Hanoi

#### Vips at the Cutting Ribbon Ceremony :

- Mr Cao Quoc Hung  
Vice Minister of Industry and Trade
- Mr Nguyen Doan Toan  
Vice Chairman of Hanoi People's committee
- Mr Le Trung Hai  
Deputy General Director of VINATEX
- Mr Vu Duc Giang  
Chairman of VITAS
- Mr Pham Xuan Hong  
Chairman of AGTEK

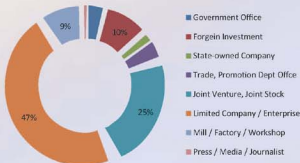
Size of Expo : 4,800+ sqm.

#### No. of Exhibitors :

122 companies from 12 countries and regions  
(including China, Germany, Hong Kong, India, Italy, Korea,  
Singapore, Taiwan, Turkey, UK, USA, and Vietnam.)

No. of Visitors : 5,600+ trade visitors

#### Visitor's Company Status 观众来源构成



#### Products Interested 感兴趣的产品

